

## 2 Surefire Ways to Maximize Your AdSense Earnings

Most webmasters know that AdSense generates a sizeable source of additional advertising income. That is why most of them use it to go after high paying keywords. They have with them the list that tells what the keywords are and have already used various methods of identifying them. And yet, after putting up these supposed-to-be high paying keywords into their pages, the money they expected to come rolling in is not really coming in.

What is it that they are doing wrong?

Having the pages with the proper keywords is one thing. But driving visitors to those pages is another matter and often the factor that is lacking.

The thing is, to get visitors to your high paying keyword pages, you need to optimize your site navigation.

Stop for a moment and think about how visitors are using your website. After a visitor has landed on a certain page, they have the tendency to click on another page that sounds interesting. They get there because of the other links that appear on a page that they initially landed on. This is site navigation. It is all about enabling visitors to move about your site. And one way of maximizing your AdSense earnings.

A typical website has menu links on each page. The wording on these links is what grabs a visitor's attention and gets them to click on one of the links that will take them to another page of that website. Links that have "free" or "download" are oftentimes good attention-grabbers.

This navigation logic can also be applied to driving traffic to your high paying pages. There are some websites that are getting a lot of traffic from search engines, but have low earnings. The trick is to try and use some cleverly labeled links to get the visitors off that pages and navigate them to the higher earning ones. This is one great way of turning real cheap clicks to real dollars.

Before you begin testing if this same style will work for you and your website, you need to have two things. Something to track and compare and some high earning pages you want to funnel your site traffic to. An option is to select a few of your frequently visited pages. This is ensuring fast results to come by.

Now, the next thing to do is think of ways to get visitors viewing a particular page to try and click on the link that will take them to your high earning pages. Come up with a catchy description for that link. Come up with a catchy and unique description for the link. Think of something that people do not get to see everyday. That will trigger their curiosity enough to try and see what that was all about.

You can also use graphics to grab your readers' attention. There is no limitation to what you can do to make your link noticeable. If you are after the success of your site, you will do everything it takes just to achieve that goal. Just be creative. As far as many AdSense advertisers are concerned, there are no written and unwritten laws to follow regarding what they write. Just as long as you do not overstep the guidelines of the search engines, then go for it.

Also remember that it is all about location, location and location. Once the perfect attention grabbing description has been achieved, you have to identify the perfect spot on your page to position that descriptive link to your high paying page.

There is nothing wrong with visiting other websites to see how they are going about maximizing their site navigation. "Hot pages" or "Most read" lists are very common and overly used already. Get to know the ones that many websites are using and do not try to imitate them.

Another way of doing it is to try and use different texts on different pages. That way you will see the ones that work and what does not. Try to mix things around also. Put links on top and sometimes on the bottom too. This is how you go about testing which ones get more clicks and which ones are being ignored.

Let the testing begin. Testing and tracking until you find the site navigation style that works best for your site.

### About the Author

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